



**HOPE Foundation's
Finolex Academy of Management and Technology
Department of Computer Science and Engineering(AI &
ML)**

A Talk with an Entrepreneur

The Department of Computer Science and Engineering (AI & ML) in collaboration with IIC, IEDC and MIC Committees of FAMT, organized 'A Talk with an Entrepreneur' for all FAMT students on 16th October 2023.

Dr. Kaushal Prasad, the Principal, felicitated the resource person, Mr. Gaurang Agashe, a renowned entrepreneur with extensive experience in business. Prof. V. V. Nimbalkar, the Head of Computer Science and Engineering (AI & ML) Department felicitated the Principal, Dr. Kaushal Prasad. The Heads of Information Technology Dr. V. A. Bharadi Electronics and Telecommunication Department, Dr. S. V. Chougule were also part of this expert talk. The talk with Mr. Gaurang Agashe provided valuable insights into the world of entrepreneurship, sharing their experiences, challenges, and strategies for success.

Mr. Gaurang Agashe, the visionary behind the successful online food and Grocery delivery application 'Unbox', shed light on the dynamic landscape of the food delivery industry. The talk delved into the evolution of the online food and Grocery delivery industry, tracing its growth and transformation over the years. He discussed the challenges and opportunities that have arisen as a result. The entrepreneur, Mr. Gaurang Agashe shared his journey from the initial concept to the current stage of his business. He discussed the challenges he faced, such as securing funding, building a team, and navigating the early stages of his startup. The talk delved into the Mr. Gaurang Agashe's business strategy, including his unique selling proposition, target market, and competitive advantage. He discussed how he adapted his strategy to changing market conditions. Mr. Gaurang Agashe talked about the significance of innovation in staying competitive. He highlighted the need for adaptability in a rapidly changing business landscape and shared examples of how he has innovated within his business. Mr. Gaurang Agashe offered valuable advice for individuals aspiring to start their own businesses, emphasizing the importance of passion, persistence, and continuous learning. The conversation concluded with a glimpse into the Mr. Gaurang Agashe's vision for the future of their online food and Grocery delivery application, which included more expansion, willing to enhance with Artificial Intelligence, enhancing the user experience, and leveraging data analytics for better customer service.

The coordinators of this expert talk was Prof. Swapnali R. Teli, Assistant Professor and Coordinator of IEDC, Computer Science and Engineering (AI & ML) and Prof. Akshay N. Shetye, Assistant Professor and Coordinator of IIC, Computer Science and Engineering (AI & ML). Mr. Shivam Parab and Miss Shweta Yenaji were the student coordinators. This lecture was successfully conducted under the guidance of Prof. V. V. Nimbalkar, Head, Computer Science and Engineering (AI & ML) Department and Dr. Sandeep D. Chawda, Dean R&D, Head of IIC, IEDC and MIC.

Photographs of an expert session A Talk with an Entrepreneur



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Dr. Kaushal Prasad, Principal FAMT, is addressing the resource person & students

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Dr. Vinayak Bharadi, HoD I.T., is addressing the resource person & students



 **GPS Map Camera**



Ratnagiri, Maharashtra, India
286P+CPX, Ratnagiri, Madhaliwadi, Maharashtra 415639, India
Lat 17.011144°
Long 73.336959°
16/10/23 10:44 AM GMT +05:30

**Mr. Gaurang Agashe, resource person, is delivering lecture to students
Photographs of an expert session A Talk with an Entrepreneur**



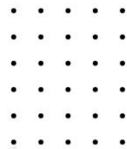
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In collaboration with IIC, IEDC & Computer Science and Engineering(AI&ML) Department is organizing



A TALK WITH AN ENTREPRENEUR

MR. GAURANG AGASHE (SPEAKER)

16 OCT, 2023
 10.15 AM

Who Can Participate-
 All FAMT Students

REGISTER NOW

VENUE - EN 1/5

COORDINATORS-
 PROF. S.R.TELI , PROF. A.N.SHETYE



A MOTIVATIONAL STORY OF AN UNBOX

Facebook link-
https://fb.watch/nMKj_9xyve/

YouTube Link-
<https://youtu.be/CaU8YMxAwo>

Event Poster and Event video Link